

# One Big Selling Home Tip

By James Redmond

It is interesting to think about this. When you are buying a new place to live a realtor will refer to it as buying your home. When you are selling they refer to it as selling a house. There is a reason for this. Here is one big tip on selling your house quickly.

Once you have made up your mind to sell your home you have to start preparing yourself mentally to move. This means getting unattached to your home. This can be very difficult for many people to do. Especially if you have lived there for any period of time.

You children may have been raised in this house. You could have gotten your first job promotion while living here. Maybe you were lucky enough to help your parents out during an illness when they stayed with you. You may have hosted many family get togethers or parties for friends. This house became a home as you made improvements to it and made it the way you wanted it to be. That's o.k. to feel that way.

WOW this could be hard. Selling your home quickly always starts with taking the emotion out of it. Emotion gets in the way when you are establishing the selling price. Emotion can get in the way of the negotiations. It may even affect how you view a potential buyer. They are not buying your home. They are buying your house and nothing more. The memories are still yours.

If for some unfortunate reason you are having financial problems and have to sell quickly or face losing your home staying emotionally attached can be a real problem as well. You may not want to move and make poor decisions based on not wanting to lose your home as opposed we have to sell our house and move.

The sooner you can divest yourself from your home and focus on selling your house the quicker you will be able to get it sold. When you are getting it ready to show think about the new buyer and what you are doing for their home. Keeping your house presentable and appealing will help them view it as a home and not another house showing they are on.

The best selling home tip starts with you. If you are happy to be moving then that will make it all the easier for everyone. You will do whatever it takes to help your realtor find a buyer.